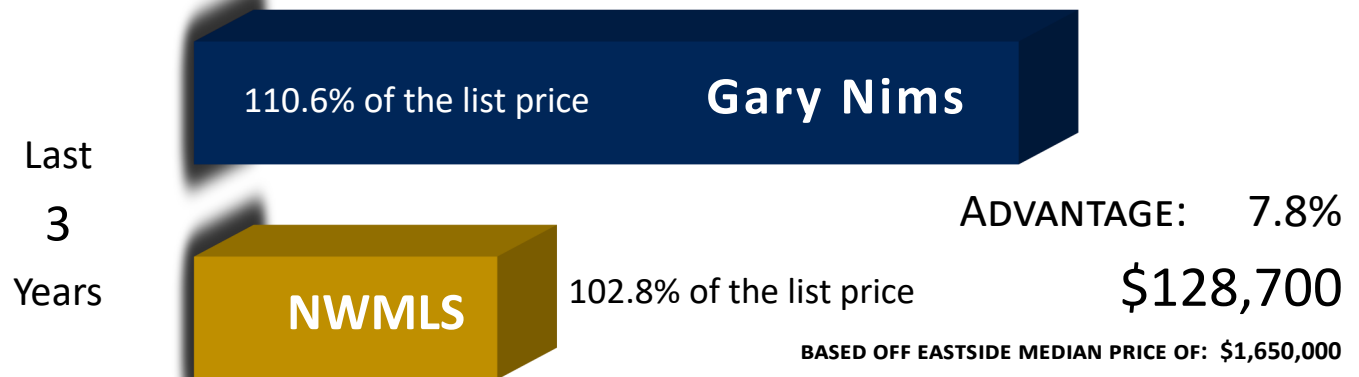
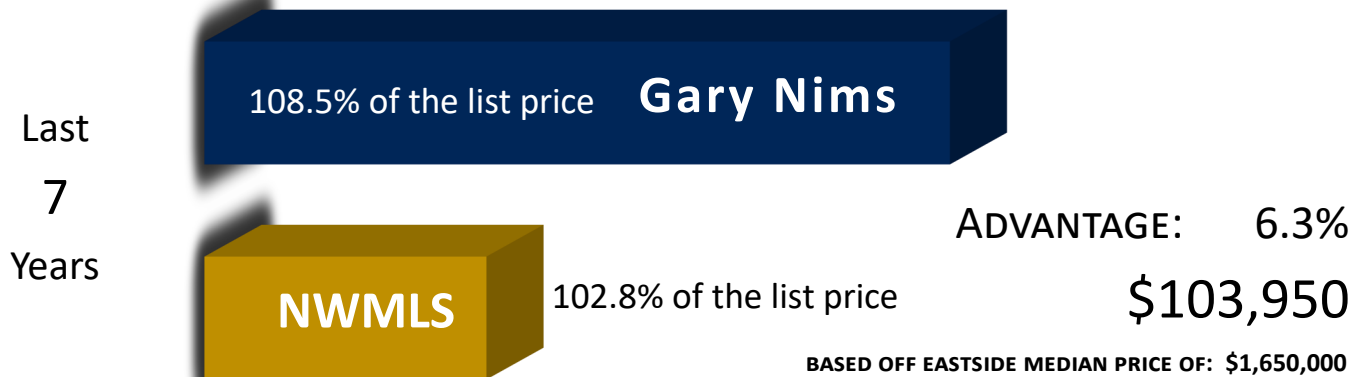


Does Your Stock Broker Outperform the Market? You May Want to Choose a Realtor Who Consistently Has

My Numbers vs. The Market

List Price vs. the Sold Price over a 7 year time period and a 3 year time period



When considering selling your home and choosing representation, ask yourself:

1. Will my home sell for a fixed price?
2. Or, is there a range that my home will sell for based on the marketing and negotiation skill of my real estate broker?

I have consistently outperformed the market by 6.3% to 7.8%.

Keep in mind: About 1/2 of the sellers do WORSE than the NWMLS average.

Past performance is no guarantee of future results. Your home may sell for at, below or above the list price.

Numbers pulled from the NWMLS service. Data calculated based on price data during each time period.

Data based on King County and Snohomish County residential listings in the illustrated time period from the date the data was extrapolated.

Data Date: 1/12/2022.